

## Message Text

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ORIGIN PM-05

INFO OCT-01 ISO-00 AF-10 ARA-14 EA-12 EUR-12 NEA-11  
SIG-03 MMO-01 ACDA-12 MCE-00 ABF-01 CIAE-00  
INR-10 NSAE-00 NSC-05 SP-02 SS-15 L-03 OMB-01  
TRSE-00 AID-05 /123 R

DRAFTED BY PM/SAS:COCECIL:RG  
APPROVED BY T:LWBENSON  
DOD/DSAA:FNELSON  
ACDA:RDUTER  
NEA/RA:BJOHNS  
AF/I:WCARROLL  
EA/RA:MEILAND  
ARA/RPP:SQUIGG  
EUR/RPM:EREHFELD  
PM:RAERICSON (DRAFT)

-----079583 060618Z /14

R 052014Z JUN 78  
FM SECSTATE WASHDC  
TO ALL DIPLOMATIC POSTS  
INFO AMEMBASSY TOKYO  
AMEMBASSY CANBERRA  
AMEMBASSY WELLINGTON  
ALL NATO CAPITALS  
USMISSION USNATO  
SECDEF WASHDC 0446  
SEC OF COMMERCE WASHDC  
SEC OF TREASURY WASHDC  
JCS WASHDC 0378  
DEPT OF ARMY  
DEPT OF AIR FORCE  
DEPT OF NAVY  
CINCEUR VAIHINGEN  
CINCPAC HONOLULU HAWAII 0480  
CINCLANT  
USDOCOSOUTH FOR CINCSOUTH  
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CIA WASHDC 0437  
AMEMBASSY VIENTIANE POUCH  
AMEMBASSY SOFIA POUCH  
AMEMBASSY PRAGUE POUCH  
AMEMBASSY BUDAPEST POUCH  
AMEMBASSY WARSAW POUCH  
AMEMBASSY BELGRADE POUCH

AMEMBASSY BUCHAREST POUCH  
USLO PEKING POUCH

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E.O. 11652: N/A

TAGS: MASS, XX

SUBJECT: ADDITION TO ARMS TRANSFER POLICY GUIDELINES

REF: 77 STATE 207984

1. PARA 5E OF REFTEL REQUESTED POSTS TO TRANSMIT VIEWS ON A NUMBER OF QUESTIONS WHEN TRANSMITTING REQUESTS OF HOST GOVERNMENT FOR COST DATA OR LOA'S ON SIGNIFICANT COMBAT EQUIPMENT ON THE U.S. MUNITIONS LIST TO BE SOLD UNDER A CONTRACT FOR DOLLARS SEVEN MILLION OR MORE. A RECENT GAO REPORT HAS EXPRESSED CONCERN THAT SIGNIFICANT COMBAT EQUIPMENT PURCHASED FROM THE US MIGHT BE UTILIZED TO RENDER A FOREIGN-MANUFACTURED WEAPONS SYSTEM MORE EFFECTIVE (E.G., BY PLACING AN AMERICAN MISSILE ON A FOREIGN-MADE AIRCRAFT). THE DEPARTMENT HAS REPLIED TO THE REPORT BY NOTING THAT AMERICAN EQUIPMENT IS NOT NORMALLY READILY ADAPTABLE TO EQUIPMENT OF FOREIGN MANUFACTURE (WITH THE EXCEPTION OF STANDARD AMMUNITION), BUT HAS UNCLASSIFIED

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AGREED THAT IN THE FUTURE, WHERE IT IS THE BUYERS CLEAR INTENTION TO INCLUDE AN AMERICAN WEAPON AS PART OF, IN CONJUNCTION WITH, OR IN DIRECT SUPPORT OF, A FOREIGN WEAPONS SYSTEM THAT THE DEPARTMENT WILL MAKE EVERY EFFORT TO INCLUDE THIS FACT IN THE CERTIFICATION SUBMITTED TO THE CONGRESS UNDER SECTION 36(B) OF THE ARMS EXPORT CONTROL ACT.

2. POSTS WILL THEREFORE INCLUDE COMMENT ON THE FOLLOWING ADDITIONAL QUESTION WHEN TRANSMITTING HOST GOVERNMENT REQUEST FOR COST DATA OR LOA FOR SIGNIFICANT COMBAT EQUIPMENT ON US MUNITION LIST AS CURRENTLY REQUIRED BY REFTEL, PARA 5E:

-- IS THE EQUIPMENT DESIRED LIKELY TO BE USED IN CONJUNCTION WITH, AS A PART OF, OR IN DIRECT SUPPORT OF FOREIGN-MADE WEAPONS SYSTEMS ALREADY IN THE BUYERS INVENTORY OR IN THE PROCESS OF ACQUISITION?  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, MILITARY SALES, MUNITIONS CONTROLS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE141764  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COCECIL:RG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780235-0625  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780695/aaaaddrh.tel  
**Line Count:** 113  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 79763d92-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN PM  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 207984  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2486358  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADDITION TO ARMS TRANSFER POLICY GUIDELINES  
**TAGS:** MASS, XX, US  
**To:** ALL POSTS  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/79763d92-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014